

Ref. BKR/2016-17/092

November 22, 2016

To, The Board of Directors Brigade Enterprises Limited Bangalore

Dear Sirs,

Sub: Engagement to arrive at the calculated value of the Hotels business undertaking of the company Brigade Enterprises Limited (BEL) (hereinafter called as "Hotels") as at September 30, 2016 for the proposed transfer of the business segment to its wholly owned subsidiary, Brigade Hotels Ventures Limited, (hereinafter called as "BHVL" or "the Subsidiary")

This is with reference to the engagement letter dated July 26, 2016 requesting us to carry out an exercise to arrive at the calculated value of the Hotels as at September 30, 2016 in terms of Net assets value method. In the context, we have performed a calculation engagement as that term is defined in the Business Valuation Practice Standard ('BVPS') of the Institute of Chartered Accountants of India.

Based on the calculation so made, the calculated value of the Hotels as at September 30, 2016 works out to approx. INR 28,043 lakhs. This calculated value is subject to the statement of assumptions, limiting conditions and the representations received from the management of BEL as detailed in the report enclosed. We have no obligation to update this report or calculated value for information that may come to our attention after the date of this report.

We hope you will feel free to consult us on any matter needing further clarification.

Thank you

Encl: Calculation report

Yours faithfully, For B.K. RAMADHYANI & CO. LLP, Chartered Accountants

R Satyanarà yana Murthi Partner

BANGALORE - 560 055.

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# Report on calculated value of Hotels segment of Brigade Enterprises Limited for the proposed transfer to Brigade Hotels Venture Limited as at September 30, 2016

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B.K. Ramadhyani & Co. LLP., Chartered Accountants

Report on calculated value of Hotels business segment of Brigade Enterprises Limited for the proposed transfer to Brigade Hotels Venture Limited (" BHVL" or "the Subsidiary") as at September 30, 2016

#### 1. Introduction:

We have performed a calculation engagement, as that term is defined in the "Business Valuation Practice Standard" (BVPS) of the Institute of Chartered Accountants of India, to arrive at calculated value of the Hotels Business Undertaking of Brigade Enterprises Limited (BEL) (herein after called as "Hotels undertaking") as at September 30, 2016 ('Calculation Date') in terms of net assets value method. The purpose of the calculation is to arrive at the calculated value of the Hotels Business Undertaking for the proposed transfer to BHVL being a wholly owned subsidiary of BEL

#### 2. Company Overview:

#### Brigade Hotels Ventures Limited (BHVL):

BHVL is a company incorporated by BEL under the Companies Act, 2013. Currently it is a 100% subsidiary of BEL. BHVL is proposed to take over the Hotels Business Undertaking of BEL. All the assets and liabilities including land and building, rights and obligations, contracts, licenses etc. pertaining to the Hotels business undertaking would be transferred to the Subsidiary as a whole on a going concern basis.

#### Brigade Enterprises Limited (BEL):

BEL was incorporated in 1995 and is a real estate developer with a focus on residential, offices, retail and hospitality projects. Headquartered at Bangalore, the company has its presence in other cities of south India - Mysore, Chennai, Kochi, Hyderabad and Mangalore.

Currently, BEL has 7 properties in Hotels out of which 3 are operational and the balance 4 are either under construction or development of hotels.

BEL proposes to transfer the entire Hotels Business Undertaking to the subsidiary w.e.f September 30, 2016. All the assets and liabilities including capital work in progress pertaining to the Hotels Business Undertaking would be transferred to the Subsidiary as on the Calculation date. We have been approached by BEL to arrive at the calculated value of the Hotels Business Undertaking as on the Calculation date for the proposed transfer.

#### Base for arrived value:

The base for the calculated value of the Hotels Business Undertaking are the following: -

- a) Book value of assets and liabilities of the Hotels Business Undertaking including under construction/development as at September 30, 2016.
- b) Discussions with management of BEL.

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We wish to expressly clarify that we have not carried out audit/review/validation of any kind of the assets and liability position of the Hotel Business Undertaking as at September 30, 2016. or all other data provided to us by the respective managements. All data as furnished by the respective managements have been adopted as such. We also wish to clarify that we have not perused historical financial statements of BEL to validate assets and liability position. We have not been made available with the business transfer agreement, if any, entered between BEL and its subsidiary for the said transfer of Hotels Business Undertaking. Accordingly, we have not gone through and validated the contractual terms, if any, contained therein.

#### 4. Calculation Premise:

Our calculation of the value of the Hotels business undertaking is made on the basic assumption of going concern and the proposed business restructuring (transfer) set forth in para 1 above. We have placed reliance on the book values of the assets and liabilities provided to us by the management. No assets or liabilities are marked to market as on the Calculation date.

#### 5. Calculation Date:

The calculated value contained herein is not intended to represent the calculated value of the Hotels business undertaking at any time other than the Calculation Date which is September 30, 2016 (after closing). Changes in market conditions or in business plans may result in a calculated value substantially different than that presented at the stated Calculation Date. We assume no responsibility for changes in market conditions or in business or in business plans.

#### 6. Approach to Calculation:

6.1 As per the terms of engagement, we have been engaged to arrive at the calculated value of the Hotels Business Undertaking. We have been given to understand that the entire exercise is an internal restructuring exercise to provide focused leadership and management attention to the Hotels Business Undertaking to allow the growth and development of the hotel undertaking as a standalone business into one of the leading hotel business in the Country.

Since the Hotels business undertaking is being transferred to a wholly owned subsidiary of BEL, the interest of the shareholders of BEL will not in any way be prejudicially affected based on the consideration to be attributed to the Hotels Business Undertaking. We have been informed that the Board of Directors of both the companies have decided to carry out the transaction at the calculated value determined as per the net assets value method.



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6.2 The net assets value method is based upon the net value arrived at after subtracting all the liabilities of a company from the aggregate value of its assets. The net value so arrived at is the book value of the hotels business undertaking.

#### 7. Present Capital Structure of BEL and BHVL:

7.1 We understand that the shareholding pattern of BEL as at Calculation Date was as under: BEL:

Name of the shareholder	No. of shares (in Lakhs)	% of holding
Mr. M R Jaishankar	230	20
Ms. Gita Shankar	187	17
Ms. Nirupa Shankar	93	8
Others	622	55

#### BHVL:

Name of the shareholder	% of holding
BEL	100

# 8. Calculation of value of the Hotels Business Undertaking as per net assets value method as at September 30, 2016.

The calculated value of the Hotels Business Undertaking as per the net assets value method based on assets and liabilities provided to us by the management is as under:

BOOK VALUES OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2016	AMOUNT IN RS. LAKHS	
Fixed Assets including Land (Gross block)	43,667	
Less: Accumulated depreciation	15,822	
Net Block	27,845	
Capital Work in Progress (At cost)	7,323	
Non-current investment	9,210	
Long term loans and advances	1,673	



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Current Assets:	
Inventories (lower of cost or net realisable value)	741
Trade receivables	788
Cash and bank balances	933
Short term loans and advances	1,453
Other current assets	618
TOTAL ASSETS	50,584
Less: Liabilities	
Secured Loans (sanctioned for specific on-going hotel projects)	17,913
Non - Current Liabilities	855
Current Liabilities	3,773
TOTAL LIABILITIES	22,541
NET ASSETS VALUE OF HOTELS	28,043

**Note:** The assets and liabilities considered above is as furnished by the management. We understand the same are book values as at September 30, 2016. The above assets and liabilities includes assets and liabilities of the entire Hotels Business Undertaking of BEL.

#### 9. Calculated value of the Hotels as at September 30, 2016:

The calculated value of the Hotels Business Undertaking as per net assets value method arrived at above would be approx. Rs. 28,043 lakhs.

#### 10. Disclaimers and representations by management of BEL:

- 10.1 Managements have represented that the assets and liabilities furnished to us are the book values as at September 30, 2016 considering all closure entries being passed in the books of accounts.
- 10.2 There are no assets or liabilities that are omitted or lying in corporate books not being allocated. All data as furnished by the management have been assumed to be correct and complete.
- 10.3 Management has informed us that there are no idle/non-operating/surplus assets carried by BEL which needs an adjustment while arriving at the calculated value of the business.



Management has represented to us that there are no contingent liabilities as on the Calculation date that are likely to devolve on BEL or outflow of resources to settle such obligations is not probable.

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- 10.5 We have no responsibility to modify this report for events and circumstances occurring subsequent to the date of this report.
- 10.6 Management have confirmed that there are no inter-company transactions with the related parties which needs to be eliminated for arriving at the calculated value of the business segment of BEL.

#### 11. Statement of Limiting Conditions:

- 11.1 Our calculated value of the business of BEL is based upon the agreed upon terms as discussed in paragraph 6.1, reliance being placed on assets and liabilities as provided by BEL as at September 2016. We do not express an opinion or offer any form of assurance regarding its reliability, accuracy, achievability or completeness.
- 11.2 This report has been prepared solely for the purpose stated and should not be used for any other purpose. Furthermore, the report and calculated value are not intended by us and should not be construed to be investment advice.
- 11.3 Our compensation is not contingent on any action or event resulting from the analysis, opinion or conclusion in or from the use of this report.
- 11.4 No responsibility is assumed for information furnished by the management i.e., assets and liabilities as at September 2016 and information furnished to us is believed to be complete, validated, free of errors, achievable targets and reliable.
- 11.5 We assume that BEL, BHVL and any other person/ party to the transaction are/will be in full compliance/comply with applicable federal, state and local regulations and laws.
- 11.6 Because of the limited purpose as mentioned in the report, it may be incomplete and may contain departures from generally accepted accounting principles prevailing in the country.
- 11.7 The terms of this engagement do not require us to give testimony in court or to the Reserve Bank of India or the Authority for Advanced Rulings or the Income tax authorities, whether in attendance during any hearings with reference to BEL, New SPV or otherwise.
- 11.8 The analysis, opinions and conclusions presented in the report apply to this engagement only and should not be used out of context presented herein. The report is valid only for the effective date specified herein and only for the purpose specified herein.



No guarantee can be extended that this report will be accepted in whole or in part by the Reserve Bank of India or the Income tax authorities or the Income Tax Appellate Tribunal or Authority for Advanced Rulings or any court of appropriate jurisdiction or any other regulatory or fiscal authority in India or outside it.

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11.10 The calculated value of Hotels business undertaking arrived at herein is based on the assumption that the requisite level of management expertise and effectiveness will be maintained and that the character and integrity of the enterprise through any sale, reorganization, exchange, or diminution of the owners' participation would not be materially or significantly changed.

For B.K. Ramadhyani &Co. LLP., Chartered Accountants

R Satyanarayana Murthi Parther

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Bangalore Date: November 22, 2016

B.K. Ramadhyani & Co. LLP., Chartered Accountants